



Consulting Menu

Micro-Consulting

\$50.00 Per hour flat fee (1 hour minimum)

This service is done by phone and e-mail, and is ideal for freelancers to small businesses. We'll cover everything that you can do to speed up payment to your business and avoid costly losses. You'll deal directly with a consultant with 15+ years of well rounded experience in getting businesses paid quickly.

Includes, but not limited to, the following;

- Your engagement process with new clients.
- Researching and qualifying paying clients + consumer and commercial credit strategies.
- How to solidify your payments through the use of well thought out, signed Contracts/agreements.
- Creating a proper "Terms of Service".
- Invoicing, documentation, and follow up best practices.
- Effective Collection strategies, letters, and legal recourse for severely past due balances.
- A written summary of everything discussed for future reference and implementation.

These are extremely informative and will pay dividends for as long as you're in business. This is a unique opportunity to get inside information about why clients don't pay, and how to avoid it before it's too late.

On-site Consulting

\$1,350.00 Per day + transportation/accommodations

Discounts available for 3+ days

This service is perfect for small-medium sized businesses and professional service firms. So many of our collection clients had gaps in their policies and procedures that we decided to offer this comprehensive service to help strengthen your organizations profit from the inside. (1 day min./3-5 days recommended)

- We meet with, and conduct interviews with key managers and relevant personnel to discuss and examine your current processes.
- We then evaluate the operational structure, collection policies, procedures, contracts, invoicing, and all other collection reporting and documentation. If you employ A/R and Collection staff, we can evaluate their effectiveness as well.
- After we have concluded our review, we will submit a full analysis report with our recommendations on improvements that can be made to streamline your collection process, increase profitability, reduce delinquencies, operational costs, and maximize your operating cash flow.